



# City of Lawton

Lawton City Hall  
212 SW 9th Street  
Lawton, Oklahoma  
73501-3944

## Lawton Youth Sports Trust Authority

### Agenda

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Thursday, December 11, 2025

2:00 PM

Lawton City Hall  
3rd Floor Conference Room

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**"Official action can be taken only on items which appear on the agenda. The Authority may adopt, approve, ratify, deny, defer, recommend, or continue any agenda item. The Authority may also propose and enact floor amendments to any matter presented before them. When more information is needed to act on an item, the Authority may refer the matter to the City Manager or the City Attorney. The Authority may also refer items to standing committees of the Council or a board, commission, or authority for additional study. Under certain circumstances, items are deferred to a specific later date or stricken from the agenda entirely."**

#### **Meeting Called to Order and Roll Call**

"Official action can be taken only on items which appear on the agenda. The Board may adopt, approve, ratify, deny, defer, recommend, or continue any agenda item. The Board may also propose and enact floor amendments to any matter presented before them. When more information is needed to act on an item, the Board may refer the matter to City Staff. Under certain circumstances, items are deferred to a specific later date or stricken from the agenda entirely."

#### **Reports**

1. Indoor Facilities Committee – Receive a report regarding the activities of the Indoor Facilities Committee.
2. Outdoor Facilities Committee - Receive a report regarding the activities of the Outdoor Facilities Committee.
3. Parks & Recreation – Receive a report from the City of Lawton Parks & Recreation Division.
4. Eastern Sports Management – Receive a report from Eastern Sports Management.
5. Finance Report – Consider approving the Treasurer’s Report from Hatch, Croke, and Associates as well as corresponding financial statement(s) from Eastern Sports Management

#### **Business Items**

1. Consider approval of the 2026 Annual Meeting Notice and take any action deemed necessary.
2. Consider approval of the minutes from the regularly scheduled meeting held on October 9, 2025.

### **Adjournment**

The City of Lawton encourages participation from all of its citizens. If participation at any public meeting is not possible due to a disability, notification to the City Clerk at (580) 581-3305 at least 48 hours prior to the scheduled meeting is encouraged to make the necessary accommodations. The City may waive the 48 hour rule if interpreters for the deaf (signing) is not the necessary accommodation."

**Financial Statements**

**of**  
**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**For the Periods Ended September 30, 2025 and 2024**

See Accountant's Compilation Report



# Hatch, Croke & Associates, P.C.

417 SW C Avenue  
Lawton, OK 73501

Certified Public Accountants  
(580) 353-2122  
Fax: (580) 353-2178

To Board of Directors  
LAWTON YOUTH SPORTS TRUST AUTHORITY  
Lawton, Oklahoma

Management is responsible for the accompanying financial statements of LAWTON YOUTH SPORTS TRUST AUTHORITY (an Oklahoma Public Trust), component unit of the City of Lawton, Oklahoma, which comprise the statement of net position as of September 30, 2025, and the related statement of revenue and expenses for the 3 months ended September 30, 2025 and September 30, 2024, and the related statement of cash flows for the 3 months ended September 30, 2025 in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Accounting principles generally accepted in the United States of America require that fixed assets with a useful life of more than a year be capitalized and depreciated over their estimated useful life. Management has elected to expense current year asset acquisitions which is not consistent with generally accepted accounting principles. Management has not determined the effect of this departure on the financial statements.

Management has elected to omit substantially all the disclosures, management discussion and analysis (MD&A), statement of changes in net assets, and required supplementary information required by accounting principles generally accepted in the United States of America. If the omitted disclosures and statements were included in the financial statements, they might influence the user's conclusions about the Organization's net position, changes in net assets, and cash flows. Accordingly, the financials statements are not designed for those who are not informed about such matters.

## Supplementary Information

The supplementary information contained in the departmental statements of revenue and expenses are presented for purposes of additional analysis and are not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement, however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplementary information.

## Other Matters

While the financial statements are compiled in accordance with accounting principles generally accepted in the United States of America, their presentation is not.

We are not independent with respect to LAWTON YOUTH SPORTS TRUST AUTHORITY.

*Hatch, Croke & Associates, P.C.*

Hatch, Croke & Associates, P.C.  
Lawton, Oklahoma  
October 20, 2025

**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**Statement of Net Position**  
**September 30, 2025**

**ASSETS**

**Current Assets**

Cash - Arvest Operating	\$	53,901.74
A/R - City of Lawton		<u>75,608.62</u>

**Total Current Assets** \$ 129,510.36

**Fixed Assets**

WIP - Sports Complex		469,101.72
Land		302,064.75
Land Improvements		26,047.69
Buildings & Improvements		24,400.98
Equipment		13,988.27
Accumulated Depreciation		<u>(8,409.53)</u>

**Total Fixed Assets** 827,193.88

**Total Assets** \$ 956,704.24

**LIABILITIES AND EQUITY**

**Current Liabilities**

Accounts Payable	\$	75,608.60
Deferred Income-McMahon Grant		<u>50,000.00</u>

**Total Current Liabilities** \$ 125,608.60

**Long Term Liabilities**

**Net Position**

Investment in Capital Assets		828,426.34
Net Position - Unrestricted		19,009.73
Current Income (Loss)		<u>(16,340.43)</u>

**Total Net Position** 831,095.64

**Total Liabilities & Equity** \$ 956,704.24

**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**Statement of Revenues & Expenses - Combined**  
**For the Periods Ended September 30, 2025 and 2024**

	3 Months Ended Sep. 30, 2025	Pct	3 Months Ended Sep. 30, 2024	Pct
<b>Revenue</b>				
<b>Operating Expenses</b>				
Sports Complex WIP	366,093.18	0.00	0.00	0.00
Depreciation	1,232.46	0.00	1,076.04	0.00
Repairs & Maintenance	0.00	0.00	24,400.98	0.00
Bank Service Charges	115.79	0.00	0.00	0.00
Accounting Fees	1,350.00	0.00	800.00	0.00
Management Fees	30,000.00	0.00	22,500.00	0.00
ESM Operations	72,635.60	0.00	77,212.66	0.00
<b>Total Operating Expenses</b>	471,427.03	0.00	125,989.68	0.00
<b>Operating Income</b>	(471,427.03)	0.00	(125,989.68)	0.00
LYSA Operations Funding	0.00	0.00	(21,930.73)	0.00
Transfers from COL	454,654.60	0.00	146,844.37	0.00
Interest Income	432.00	0.00	0.00	0.00
<b>Total Other Income</b>	455,086.60	0.00	124,913.64	0.00
<b>Net Income (Loss)</b>	\$ (16,340.43)	0.00	\$ (1,076.04)	0.00

**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**Statement of Cash Flows**  
**For the Period Ended September 30, 2025**  
**INCREASE (DECREASE) IN CASH OR CASH EQUIVALENTS**

<b>Cash Flow from Operating Activities</b>		
Net Income (Loss)		\$ (16,340.43)
Adjustments to Reconcile Cash Flow		
Depreciation	1,232.46	
Decrease (Increase) in Current Assets		
A/R - City of Lawton	124,876.28	
Accounts Receivable - Other	15,000.00	
Accounts Receivable - ESM	424.18	
Increase (Decrease) in Current Liabilities		
Accounts Payable	<u>(125,806.79)</u>	
<b>Total Adjustments</b>		<u>15,726.13</u>
<b>Cash Provided (Used) by Operations</b>		(614.30)
<b>Cash Flow From Investing Activities</b>		
Sales (Purchases) of Assets		
<b>Cash Flow From Financing Activities</b>		
Cash (Used) or provided by:		<u>                    </u>
<b>Net Increase (Decrease) in Cash</b>		(614.30)
<b>Cash at Beginning of Period</b>		<u>54,516.04</u>
<b>Cash at End of Period</b>		\$ <u><u>53,901.74</u></u>

**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**Statement of Revenues & Expenses - Operations**  
**For the Periods Ended September 30, 2025 and 2024**

	3 Months Ended Sep. 30, 2025	Pct	3 Months Ended Sep. 30, 2024	Pct
<b>Revenue</b>				
<b>Operating Expenses</b>				
Depreciation	1,232.46	0.00	1,076.04	0.00
Repairs & Maintenance	0.00	0.00	24,400.98	0.00
Bank Service Charges	115.79	0.00	0.00	0.00
Accounting Fees	1,350.00	0.00	800.00	0.00
Management Fees	30,000.00	0.00	22,500.00	0.00
ESM Operations	72,635.60	0.00	77,212.66	0.00
<b>Total Operating Expenses</b>	<b>105,333.85</b>	<b>0.00</b>	<b>125,989.68</b>	<b>0.00</b>
<b>Operating Income</b>	(105,333.85)	0.00	(125,989.68)	0.00
LYSA Operations Funding	0.00	0.00	(21,930.73)	0.00
Transfers From COL	88,561.42	0.00	146,844.37	0.00
Interest Income	432.00	0.00	0.00	0.00
<b>Total Other Income</b>	<b>88,993.42</b>	<b>0.00</b>	<b>124,913.64</b>	<b>0.00</b>
<b>Net Income (Loss)</b>	<b>\$ (16,340.43)</b>	<b>0.00</b>	<b>\$ (1,076.04)</b>	<b>0.00</b>

**LAWTON YOUTH SPORTS TRUST AUTHORITY**  
**Statement of Revenues & Expenses-Sports Complex**  
**For the Periods Ended September 30, 2025 and 2024**

	<u>3 Months Ended</u> <u>Sep. 30, 2025</u>	<u>Pct</u>	<u>3 Months Ended</u> <u>Sep. 30, 2024</u>	<u>Pct</u>
<b>Revenue</b>				
<b>Operating Expenses</b>				
Sports Complex WIP	<u>366,093.18</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Operating Expenses</b>	<u>366,093.18</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Operating Income</b>	(366,093.18)	0.00	0.00	0.00
Transfers from COL	<u>366,093.18</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Total Other Income</b>	366,093.18	0.00	0.00	0.00

See Accountant's Compilation Report

**PLAY Lawton**  
**Monthly Financial Report**  
**August 31 2025**  
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# ESM Lawton LLC

## Profit and Loss

August 2025

	TOTAL
Income	
41000 Leagues	20.00
43000 Youth Programming	729.00
44000 Rentals	90.00
47000 Sponsorship	291.65
49000 Other	407.08
<b>Total Income</b>	<b>\$1,537.73</b>
Cost of Goods Sold	
50000 Cost of Goods	787.34
<b>Total Cost of Goods Sold</b>	<b>\$787.34</b>
<b>GROSS PROFIT</b>	<b>\$750.39</b>
Expenses	
60000 Administrative Expenses	3,864.72
61000 Facility Expenses	5,015.83
62000 Insurance Expense	680.62
64000 Marketing & Advertising	1,000.00
65000 Salaries and Wages	13,316.55
68000 Program Expenses	181.56
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$34,059.28</b>
<b>NET OPERATING INCOME</b>	<b>\$ -33,308.89</b>
Other Income	
90000 LYSA Operations Funding	33,308.89
<b>Total Other Income</b>	<b>\$33,308.89</b>
<b>NET OTHER INCOME</b>	<b>\$33,308.89</b>
<b>NET INCOME</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

August 2025

	TOTAL
Income	
41000 Leagues	
41999 Official Background Fees	20.00
<b>Total 41000 Leagues</b>	<b>20.00</b>
43000 Youth Programming	
43100 Youth Programming Classes	
43130 Lil Fielders	72.00
43150 Lil Ballers	441.00
43190 Lil Bumpers	216.00
<b>Total 43100 Youth Programming Classes</b>	<b>729.00</b>
<b>Total 43000 Youth Programming</b>	<b>729.00</b>
44000 Rentals	90.00
47000 Sponsorship	291.65
49000 Other	
49700 Credit Card Processing Fee	407.08
<b>Total 49000 Other</b>	<b>407.08</b>
<b>Total Income</b>	<b>\$1,537.73</b>
Cost of Goods Sold	
50000 Cost of Goods	
51000 Leagues CGS	
51200 Referee CGS	
51240 Referee Youth Baseball CGS	120.00
51250 Referee Youth Softball CGS	530.00
<b>Total 51200 Referee CGS</b>	<b>650.00</b>
<b>Total 51000 Leagues CGS</b>	<b>650.00</b>
57000 Sponsorship CGS	
57100 Sponsorship CGS	137.34
<b>Total 57000 Sponsorship CGS</b>	<b>137.34</b>
<b>Total 50000 Cost of Goods</b>	<b>787.34</b>
<b>Total Cost of Goods Sold</b>	<b>\$787.34</b>
<b>GROSS PROFIT</b>	<b>\$750.39</b>
Expenses	
60000 Administrative Expenses	
60100 Dues & Subscriptions	961.71
60250 Credit Card Merchant Fees	325.27
60350 Office Supplies	78.35
60400 Travel Expense	304.61

# ESM Lawton LLC

## Profit and Loss

August 2025

	TOTAL
60600 Computer Expenses	
60630 Registration Software	734.30
60650 HR/Finance Software	443.40
<b>Total 60600 Computer Expenses</b>	<b>1,177.70</b>
60700 Telephone, Internet & Audio Visual	302.58
60760 Background Screening	538.50
60900 Legal Fees	176.00
<b>Total 60000 Administrative Expenses</b>	<b>3,864.72</b>
61000 Facility Expenses	
61100 Repairs and Maintenance	
61120 Fields & Grounds Maintenance	4,592.92
61125 Building Maintenance	381.52
61180 Facility Supplies & Maintenance	41.39
<b>Total 61100 Repairs and Maintenance</b>	<b>5,015.83</b>
<b>Total 61000 Facility Expenses</b>	<b>5,015.83</b>
62000 Insurance Expense	
62250 Commercial Package Policy & Umbrella	618.50
62300 Workers Compensation	62.12
<b>Total 62000 Insurance Expense</b>	<b>680.62</b>
64000 Marketing & Advertising	1,000.00
65000 Salaries and Wages	
65020 Admin Wages	4,615.38
65030 Facilities Wages	3,097.75
65040 Food & Beverage Wages	877.00
65050 Operations Wages	2,871.75
65060 Programs Management Wages	975.00
65250 Payroll Taxes	929.04
65400 Benefits	
65410 Health Insurance Benefits	628.63
65415 Dental/Vision Insurance Benefits	15.75
65420 Phone Stipend	50.00
<b>Total 65400 Benefits</b>	<b>694.38</b>
65900 Accrued Salaries and Wages	-664.23
65950 Accrued Payroll Taxes	-79.52
<b>Total 65000 Salaries and Wages</b>	<b>13,316.55</b>
68000 Program Expenses	
68200 Sports Equipment and Supplies	181.56
<b>Total 68000 Program Expenses</b>	<b>181.56</b>

# ESM Lawton LLC

## Profit and Loss

August 2025

	TOTAL
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$34,059.28</b>
NET OPERATING INCOME	<b>\$ -33,308.89</b>
Other Income	
90000 LYSA Operations Funding	33,308.89
<b>Total Other Income</b>	<b>\$33,308.89</b>
NET OTHER INCOME	<b>\$33,308.89</b>
NET INCOME	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

July - August, 2025

	JUL 2025	AUG 2025	TOTAL
<b>Income</b>			
41000 Leagues			\$0.00
41900 Youth Baseball	477.00	0.00	\$477.00
41950 Youth Softball	217.00	0.00	\$217.00
41999 Official Background Fees		20.00	\$20.00
<b>Total 41000 Leagues</b>	<b>694.00</b>	<b>20.00</b>	<b>\$714.00</b>
<b>42000 Concessions</b>			
42000 Concessions			\$0.00
42100 Food	3,803.99		\$3,803.99
42200 Drinks	2,532.74		\$2,532.74
<b>Total 42000 Concessions</b>	<b>6,336.73</b>		<b>\$6,336.73</b>
<b>43000 Youth Programming</b>			
43000 Youth Programming			\$0.00
43100 Youth Programming Classes			\$0.00
43130 Lil Fielders		72.00	\$72.00
43150 Lil Ballers	0.00	441.00	\$441.00
43190 Lil Bumpers	0.00	216.00	\$216.00
<b>Total 43100 Youth Programming Classes</b>	<b>0.00</b>	<b>729.00</b>	<b>\$729.00</b>
<b>Total 43000 Youth Programming</b>	<b>0.00</b>	<b>729.00</b>	<b>\$729.00</b>
<b>44000 Rentals</b>			
44000 Rentals	390.00	90.00	\$480.00
<b>47000 Sponsorship</b>			
47000 Sponsorship	291.65	291.65	\$583.30
<b>49000 Other</b>			
49000 Other			\$0.00
49100 Other Income	0.70		\$0.70
49700 Credit Card Processing Fee	486.05	407.08	\$893.13
49800 Ramp Visa Cashback	147.48		\$147.48
<b>Total 49000 Other</b>	<b>634.23</b>	<b>407.08</b>	<b>\$1,041.31</b>
<b>Total Income</b>	<b>\$8,346.61</b>	<b>\$1,537.73</b>	<b>\$9,884.34</b>
<b>Cost of Goods Sold</b>			
<b>50000 Cost of Goods</b>			
50000 Cost of Goods			\$0.00
<b>51000 Leagues CGS</b>			
51000 Leagues CGS			\$0.00
<b>51200 Referee CGS</b>			
51200 Referee CGS			\$0.00
51240 Referee Youth Baseball CGS	3,295.00	120.00	\$3,415.00
51250 Referee Youth Softball CGS	1,415.00	530.00	\$1,945.00
<b>Total 51200 Referee CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>\$5,360.00</b>
<b>Total 51000 Leagues CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>\$5,360.00</b>
<b>52000 Concessions CGS</b>			
52000 Concessions CGS			\$0.00
52100 Food & Drinks CGS	2,623.13		\$2,623.13
52400 Concessions Supplies	133.65		\$133.65
<b>Total 52000 Concessions CGS</b>	<b>2,756.78</b>		<b>\$2,756.78</b>

# ESM Lawton LLC

## Profit and Loss

July - August, 2025

	JUL 2025	AUG 2025	TOTAL
57000 Sponsorship CGS			\$0.00
57100 Sponsorship CGS		137.34	\$137.34
<b>Total 57000 Sponsorship CGS</b>		<b>137.34</b>	<b>\$137.34</b>
<b>Total 50000 Cost of Goods</b>	<b>7,466.78</b>	<b>787.34</b>	<b>\$8,254.12</b>
<b>Total Cost of Goods Sold</b>	<b>\$7,466.78</b>	<b>\$787.34</b>	<b>\$8,254.12</b>
GROSS PROFIT	<b>\$879.83</b>	<b>\$750.39</b>	<b>\$1,630.22</b>
Expenses			
60000 Administrative Expenses			\$0.00
60100 Dues & Subscriptions	589.09	961.71	\$1,550.80
60250 Credit Card Merchant Fees	391.70	325.27	\$716.97
60350 Office Supplies	210.11	78.35	\$288.46
60400 Travel Expense		304.61	\$304.61
60570 Daysmart Discrepancies	-50.94		\$ -50.94
60600 Computer Expenses			\$0.00
60630 Registration Software	752.17	734.30	\$1,486.47
60650 HR/Finance Software	428.89	443.40	\$872.29
<b>Total 60600 Computer Expenses</b>	<b>1,181.06</b>	<b>1,177.70</b>	<b>\$2,358.76</b>
60700 Telephone, Internet & Audio Visual	302.62	302.58	\$605.20
60760 Background Screening	17.95	538.50	\$556.45
60900 Legal Fees		176.00	\$176.00
<b>Total 60000 Administrative Expenses</b>	<b>2,641.59</b>	<b>3,864.72</b>	<b>\$6,506.31</b>
61000 Facility Expenses			\$0.00
61100 Repairs and Maintenance			\$0.00
61120 Fields & Grounds Maintenance	5,381.41	4,592.92	\$9,974.33
61125 Building Maintenance		381.52	\$381.52
61140 Concession Stand Supplies & Maintenance	763.23		\$763.23
61180 Facility Supplies & Maintenance	1,238.17	41.39	\$1,279.56
<b>Total 61100 Repairs and Maintenance</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>\$12,398.64</b>
<b>Total 61000 Facility Expenses</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>\$12,398.64</b>
62000 Insurance Expense			\$0.00
62250 Commercial Package Policy & Umbrella	618.50	618.50	\$1,237.00
62300 Workers Compensation	62.12	62.12	\$124.24
<b>Total 62000 Insurance Expense</b>	<b>680.62</b>	<b>680.62</b>	<b>\$1,361.24</b>
64000 Marketing & Advertising	1,313.16	1,000.00	\$2,313.16
65000 Salaries and Wages			\$0.00
65020 Admin Wages	4,615.38	4,615.38	\$9,230.76
65030 Facilities Wages	2,675.25	3,097.75	\$5,773.00
65040 Food & Beverage Wages	1,995.00	877.00	\$2,872.00
65050 Operations Wages	2,369.50	2,871.75	\$5,241.25
65060 Programs Management Wages	3,786.25	975.00	\$4,761.25
65250 Payroll Taxes	1,198.74	929.04	\$2,127.78

# ESM Lawton LLC

## Profit and Loss

July - August, 2025

	JUL 2025	AUG 2025	TOTAL
65400 Benefits			\$0.00
65410 Health Insurance Benefits	628.63	628.63	\$1,257.26
65415 Dental/Vision Insurance Benefits	15.75	15.75	\$31.50
65420 Phone Stipend	50.00	50.00	\$100.00
<b>Total 65400 Benefits</b>	<b>694.38</b>	<b>694.38</b>	<b>\$1,388.76</b>
65900 Accrued Salaries and Wages	361.80	-664.23	\$ -302.43
65950 Accrued Payroll Taxes	62.05	-79.52	\$ -17.47
<b>Total 65000 Salaries and Wages</b>	<b>17,758.35</b>	<b>13,316.55</b>	<b>\$31,074.90</b>
68000 Program Expenses			\$0.00
68100 Awards and Tshirts	871.35		\$871.35
68200 Sports Equipment and Supplies	221.58	181.56	\$403.14
68500 Small Equipment Purchases	449.29		\$449.29
<b>Total 68000 Program Expenses</b>	<b>1,542.22</b>	<b>181.56</b>	<b>\$1,723.78</b>
69000 Eastern Sports Management Fee	10,000.00	10,000.00	\$20,000.00
<b>Total Expenses</b>	<b>\$41,318.75</b>	<b>\$34,059.28</b>	<b>\$75,378.03</b>
<b>NET OPERATING INCOME</b>	<b>\$ -40,438.92</b>	<b>\$ -33,308.89</b>	<b>\$ -73,747.81</b>
Other Income			
90000 LYSA Operations Funding	40,438.92	33,308.89	\$73,747.81
<b>Total Other Income</b>	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$73,747.81</b>
<b>NET OTHER INCOME</b>	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$73,747.81</b>
<b>NET INCOME</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Balance Sheet

As of August 31, 2025

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10000 Atlantic Union - Operating	6,602.93
10010 Liberty Bank	1,202.76
10040 Cash Drawers / Safe	700.00
<b>Total Bank Accounts</b>	<b>\$8,505.69</b>
Accounts Receivable	
11000 Accounts Receivable	73,747.81
11500 Accounts Receivable - Daysmart	27,311.61
<b>Total Accounts Receivable</b>	<b>\$101,059.42</b>
Other Current Assets	
12000 Prepaid Assets	
12100 Prepaid Insurance	751.40
<b>Total 12000 Prepaid Assets</b>	<b>751.40</b>
13000 Concessions Inventory	131.67
<b>Total Other Current Assets</b>	<b>\$883.07</b>
<b>Total Current Assets</b>	<b>\$110,448.18</b>
<b>TOTAL ASSETS</b>	<b>\$110,448.18</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable (A/P)	60,017.53
<b>Total Accounts Payable</b>	<b>\$60,017.53</b>
Credit Cards	
25500 Ramp Visa	469.07
<b>Total Credit Cards</b>	<b>\$469.07</b>
Other Current Liabilities	
23000 Unearned Revenue	
23010 Unearned Revenue - Leagues	41,843.50
23040 Unearned Revenue - Event	480.00
23050 Unearned Revenue - Sponsorship	1,958.42
<b>Total 23000 Unearned Revenue</b>	<b>44,281.92</b>
24000 Accrued Expenses	
24100 Accrued Payroll	5,349.19
24200 Accrued Payroll Taxes	330.47
<b>Total 24000 Accrued Expenses</b>	<b>5,679.66</b>
<b>Total Other Current Liabilities</b>	<b>\$49,961.58</b>
<b>Total Current Liabilities</b>	<b>\$110,448.18</b>

# ESM Lawton LLC

## Balance Sheet

As of August 31, 2025

	TOTAL
<b>Total Liabilities</b>	<b>\$110,448.18</b>
Equity	
35000 Retained Earnings	0.00
Net Income	0.00
<b>Total Equity</b>	<b>\$0.00</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$110,448.18</b>

**PLAY Lawton**  
**Monthly Financial Report**  
**September 30 2025**  
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# ESM Lawton LLC

## Profit and Loss

September 2025

	TOTAL
Income	
41000 Leagues	15,080.84
42000 Concessions	6,642.47
43000 Youth Programming	72.00
44000 Rentals	540.00
46000 Tournaments & Special Events	55.00
47000 Sponsorship	291.65
49000 Other	586.43
<b>Total Income</b>	<b>\$23,268.39</b>
Cost of Goods Sold	
50000 Cost of Goods	9,870.48
<b>Total Cost of Goods Sold</b>	<b>\$9,870.48</b>
<b>GROSS PROFIT</b>	<b>\$13,397.91</b>
Expenses	
60000 Administrative Expenses	6,113.30
61000 Facility Expenses	6,115.52
62000 Insurance Expense	727.21
64000 Marketing & Advertising	1,367.50
65000 Salaries and Wages	16,327.48
68000 Program Expenses	1,634.69
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$42,285.70</b>
<b>NET OPERATING INCOME</b>	<b>\$ -28,887.79</b>
Other Income	
90000 LYSA Operations Funding	28,887.79
<b>Total Other Income</b>	<b>\$28,887.79</b>
<b>NET OTHER INCOME</b>	<b>\$28,887.79</b>
<b>NET INCOME</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

September 2025

	TOTAL
Income	
41000 Leagues	
41250 Youth Flag Football	4,334.86
41300 Youth Volleyball	1,515.64
41400 Adult Softball	1,761.00
41900 Youth Baseball	4,433.45
41950 Youth Softball	3,035.89
<b>Total 41000 Leagues</b>	<b>15,080.84</b>
42000 Concessions	
42100 Food	4,274.43
42200 Drinks	2,368.04
<b>Total 42000 Concessions</b>	<b>6,642.47</b>
43000 Youth Programming	
43100 Youth Programming Classes	
43130 Lil Fielders	-72.00
43150 Lil Ballers	288.00
43190 Lil Bumpers	-144.00
<b>Total 43100 Youth Programming Classes</b>	<b>72.00</b>
<b>Total 43000 Youth Programming</b>	<b>72.00</b>
44000 Rentals	540.00
46000 Tournaments & Special Events	
46100 Tournaments	
46110 Tournament Registration	55.00
<b>Total 46100 Tournaments</b>	<b>55.00</b>
<b>Total 46000 Tournaments &amp; Special Events</b>	<b>55.00</b>
47000 Sponsorship	291.65
49000 Other	
49700 Credit Card Processing Fee	526.43
49900 Official & Coach Background Fees	60.00
<b>Total 49000 Other</b>	<b>586.43</b>
<b>Total Income</b>	<b>\$23,268.39</b>

# ESM Lawton LLC

## Profit and Loss

September 2025

	TOTAL
Cost of Goods Sold	
50000 Cost of Goods	
51000 Leagues CGS	
51200 Referee CGS	
51210 Referee Youth Flag Football CGS	1,277.00
51220 Referee Youth Volleyball CGS	610.00
51240 Referee Youth Baseball CGS	799.50
51245 Referee Adult Softball CGS	875.00
51250 Referee Youth Softball CGS	711.50
51290 Referee Assignor Fees CGS	430.00
<b>Total 51200 Referee CGS</b>	<b>4,703.00</b>
51300 Facility Rentals	70.00
<b>Total 51000 Leagues CGS</b>	<b>4,773.00</b>
52000 Concessions CGS	
52100 Food & Drinks CGS	2,626.98
52400 Concessions Supplies	870.32
52500 Concessions Cash Over/Under	2.05
<b>Total 52000 Concessions CGS</b>	<b>3,499.35</b>
53000 Youth Programming CGS	
53130 Lil Fielders CGS	773.75
53150 Lil Ballers CGS	317.25
53190 Lil Bumpers CGS	448.27
<b>Total 53000 Youth Programming CGS</b>	<b>1,539.27</b>
56000 Tournaments & Special Events CGS	58.86
<b>Total 50000 Cost of Goods</b>	<b>9,870.48</b>
<b>Total Cost of Goods Sold</b>	<b>\$9,870.48</b>
GROSS PROFIT	<b>\$13,397.91</b>
Expenses	
60000 Administrative Expenses	
60100 Dues & Subscriptions	585.40
60250 Credit Card Merchant Fees	375.68
60350 Office Supplies	103.78
60600 Computer Expenses	
60630 Registration Software	726.63
60650 HR/Finance Software	400.50
<b>Total 60600 Computer Expenses</b>	<b>1,127.13</b>
60700 Telephone, Internet & Audio Visual	322.57
60760 Background Screening	2,209.00
60825 Uniforms	1,389.74
<b>Total 60000 Administrative Expenses</b>	<b>6,113.30</b>

# ESM Lawton LLC

## Profit and Loss

September 2025

	TOTAL
61000 Facility Expenses	
61100 Repairs and Maintenance	
61110 Cleaning Supplies	29.93
61120 Fields & Grounds Maintenance	5,828.40
61125 Building Maintenance	150.76
61180 Facility Supplies & Maintenance	106.43
<b>Total 61100 Repairs and Maintenance</b>	<b>6,115.52</b>
<b>Total 61000 Facility Expenses</b>	<b>6,115.52</b>
62000 Insurance Expense	
62250 Commercial Package Policy & Umbrella	665.09
62300 Workers Compensation	62.12
<b>Total 62000 Insurance Expense</b>	<b>727.21</b>
64000 Marketing & Advertising	1,367.50
65000 Salaries and Wages	
65020 Admin Wages	4,615.38
65030 Facilities Wages	3,657.63
65040 Food & Beverage Wages	639.75
65050 Operations Wages	3,634.75
65060 Programs Management Wages	198.00
65250 Payroll Taxes	951.14
65400 Benefits	
65410 Health Insurance Benefits	628.63
65415 Dental/Vision Insurance Benefits	15.75
65420 Phone Stipend	50.00
<b>Total 65400 Benefits</b>	<b>694.38</b>
65900 Accrued Salaries and Wages	1,689.69
65950 Accrued Payroll Taxes	246.76
<b>Total 65000 Salaries and Wages</b>	<b>16,327.48</b>
68000 Program Expenses	
68100 Awards and Tshirts	552.00
68200 Sports Equipment and Supplies	1,082.69
<b>Total 68000 Program Expenses</b>	<b>1,634.69</b>
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$42,285.70</b>
NET OPERATING INCOME	<b>\$ -28,887.79</b>
Other Income	
90000 LYSA Operations Funding	28,887.79
<b>Total Other Income</b>	<b>\$28,887.79</b>
NET OTHER INCOME	<b>\$28,887.79</b>
NET INCOME	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

July - September, 2025

	JUL 2025	AUG 2025	SEP 2025	TOTAL
<b>Income</b>				
41000 Leagues				\$0.00
41250 Youth Flag Football	0.00	0.00	4,334.86	\$4,334.86
41300 Youth Volleyball	0.00	0.00	1,515.64	\$1,515.64
41400 Adult Softball	0.00	0.00	1,761.00	\$1,761.00
41900 Youth Baseball	477.00	0.00	4,433.45	\$4,910.45
41950 Youth Softball	217.00	0.00	3,035.89	\$3,252.89
<b>Total 41000 Leagues</b>	<b>694.00</b>	<b>0.00</b>	<b>15,080.84</b>	<b>\$15,774.84</b>
<b>42000 Concessions</b>				
42100 Food	3,803.99		4,274.43	\$8,078.42
42200 Drinks	2,532.74		2,368.04	\$4,900.78
<b>Total 42000 Concessions</b>	<b>6,336.73</b>		<b>6,642.47</b>	<b>\$12,979.20</b>
<b>43000 Youth Programming</b>				
43100 Youth Programming Classes				\$0.00
43130 Lil Fielders		72.00	-72.00	\$0.00
43150 Lil Ballers	0.00	441.00	288.00	\$729.00
43190 Lil Bumpers	0.00	216.00	-144.00	\$72.00
<b>Total 43100 Youth Programming Classes</b>	<b>0.00</b>	<b>729.00</b>	<b>72.00</b>	<b>\$801.00</b>
<b>Total 43000 Youth Programming</b>	<b>0.00</b>	<b>729.00</b>	<b>72.00</b>	<b>\$801.00</b>
44000 Rentals	390.00	90.00	540.00	\$1,020.00
<b>46000 Tournaments &amp; Special Events</b>				
46100 Tournaments				\$0.00
46110 Tournament Registration	0.00	0.00	55.00	\$55.00
<b>Total 46100 Tournaments</b>	<b>0.00</b>	<b>0.00</b>	<b>55.00</b>	<b>\$55.00</b>
<b>Total 46000 Tournaments &amp; Special Events</b>	<b>0.00</b>	<b>0.00</b>	<b>55.00</b>	<b>\$55.00</b>
47000 Sponsorship	291.65	291.65	291.65	\$874.95
<b>49000 Other</b>				
49100 Other Income	0.70			\$0.70
49700 Credit Card Processing Fee	486.05	407.08	526.43	\$1,419.56
49800 Ramp Visa Cashback	147.48			\$147.48
49900 Official & Coach Background Fees		20.00	60.00	\$80.00
<b>Total 49000 Other</b>	<b>634.23</b>	<b>427.08</b>	<b>586.43</b>	<b>\$1,647.74</b>
<b>Total Income</b>	<b>\$8,346.61</b>	<b>\$1,537.73</b>	<b>\$23,268.39</b>	<b>\$33,152.73</b>

# ESM Lawton LLC

## Profit and Loss

July - September, 2025

	JUL 2025	AUG 2025	SEP 2025	TOTAL
<b>Cost of Goods Sold</b>				
50000 Cost of Goods				\$0.00
51000 Leagues CGS				\$0.00
51200 Referee CGS				\$0.00
51210 Referee Youth Flag Football CGS			1,277.00	\$1,277.00
51220 Referee Youth Volleyball CGS			610.00	\$610.00
51240 Referee Youth Baseball CGS	3,295.00	120.00	799.50	\$4,214.50
51245 Referee Adult Softball CGS			875.00	\$875.00
51250 Referee Youth Softball CGS	1,415.00	530.00	711.50	\$2,656.50
51290 Referee Assignor Fees CGS			430.00	\$430.00
<b>Total 51200 Referee CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>4,703.00</b>	<b>\$10,063.00</b>
51300 Facility Rentals			70.00	\$70.00
<b>Total 51000 Leagues CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>4,773.00</b>	<b>\$10,133.00</b>
52000 Concessions CGS				\$0.00
52100 Food & Drinks CGS	2,623.13		2,626.98	\$5,250.11
52400 Concessions Supplies	133.65		870.32	\$1,003.97
52500 Concessions Cash Over/Under	0.00		2.05	\$2.05
<b>Total 52000 Concessions CGS</b>	<b>2,756.78</b>		<b>3,499.35</b>	<b>\$6,256.13</b>
53000 Youth Programming CGS				\$0.00
53130 Lil Fielders CGS			773.75	\$773.75
53150 Lil Ballers CGS			317.25	\$317.25
53190 Lil Bumpers CGS			448.27	\$448.27
<b>Total 53000 Youth Programming CGS</b>			<b>1,539.27</b>	<b>\$1,539.27</b>
56000 Tournaments & Special Events CGS			58.86	\$58.86
57000 Sponsorship CGS				\$0.00
57100 Sponsorship CGS		137.34		\$137.34
<b>Total 57000 Sponsorship CGS</b>		<b>137.34</b>		<b>\$137.34</b>
<b>Total 50000 Cost of Goods</b>	<b>7,466.78</b>	<b>787.34</b>	<b>9,870.48</b>	<b>\$18,124.60</b>
<b>Total Cost of Goods Sold</b>	<b>\$7,466.78</b>	<b>\$787.34</b>	<b>\$9,870.48</b>	<b>\$18,124.60</b>
<b>GROSS PROFIT</b>	<b>\$879.83</b>	<b>\$750.39</b>	<b>\$13,397.91</b>	<b>\$15,028.13</b>
<b>Expenses</b>				
60000 Administrative Expenses				\$0.00
60100 Dues & Subscriptions	589.09	961.71	585.40	\$2,136.20
60250 Credit Card Merchant Fees	391.70	325.27	375.68	\$1,092.65
60350 Office Supplies	210.11	78.35	103.78	\$392.24
60400 Travel Expense		304.61		\$304.61
60570 Daysmart Discrepancies	-50.94			\$ -50.94
60600 Computer Expenses				\$0.00
60630 Registration Software	752.17	734.30	726.63	\$2,213.10
60650 HR/Finance Software	428.89	443.40	400.50	\$1,272.79
<b>Total 60600 Computer Expenses</b>	<b>1,181.06</b>	<b>1,177.70</b>	<b>1,127.13</b>	<b>\$3,485.89</b>

# ESM Lawton LLC

## Profit and Loss

July - September, 2025

	JUL 2025	AUG 2025	SEP 2025	TOTAL
60700 Telephone, Internet & Audio Visual	302.62	302.58	322.57	\$927.77
60760 Background Screening	17.95	538.50	2,209.00	\$2,765.45
60825 Uniforms			1,389.74	\$1,389.74
60900 Legal Fees		176.00		\$176.00
<b>Total 60000 Administrative Expenses</b>	<b>2,641.59</b>	<b>3,864.72</b>	<b>6,113.30</b>	<b>\$12,619.61</b>
61000 Facility Expenses				\$0.00
61100 Repairs and Maintenance				\$0.00
61110 Cleaning Supplies			29.93	\$29.93
61120 Fields & Grounds Maintenance	5,381.41	4,592.92	5,828.40	\$15,802.73
61125 Building Maintenance		381.52	150.76	\$532.28
61140 Concession Stand Supplies & Maintenance	763.23			\$763.23
61180 Facility Supplies & Maintenance	1,238.17	41.39	106.43	\$1,385.99
<b>Total 61100 Repairs and Maintenance</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>6,115.52</b>	<b>\$18,514.16</b>
<b>Total 61000 Facility Expenses</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>6,115.52</b>	<b>\$18,514.16</b>
62000 Insurance Expense				\$0.00
62250 Commercial Package Policy & Umbrella	618.50	618.50	665.09	\$1,902.09
62300 Workers Compensation	62.12	62.12	62.12	\$186.36
<b>Total 62000 Insurance Expense</b>	<b>680.62</b>	<b>680.62</b>	<b>727.21</b>	<b>\$2,088.45</b>
64000 Marketing & Advertising	1,313.16	1,000.00	1,367.50	\$3,680.66
65000 Salaries and Wages				\$0.00
65020 Admin Wages	4,615.38	4,615.38	4,615.38	\$13,846.14
65030 Facilities Wages	2,675.25	3,097.75	3,657.63	\$9,430.63
65040 Food & Beverage Wages	1,995.00	877.00	639.75	\$3,511.75
65050 Operations Wages	2,369.50	2,871.75	3,634.75	\$8,876.00
65060 Programs Management Wages	3,786.25	975.00	198.00	\$4,959.25
65250 Payroll Taxes	1,198.74	929.04	951.14	\$3,078.92
65400 Benefits				\$0.00
65410 Health Insurance Benefits	628.63	628.63	628.63	\$1,885.89
65415 Dental/Vision Insurance Benefits	15.75	15.75	15.75	\$47.25
65420 Phone Stipend	50.00	50.00	50.00	\$150.00
<b>Total 65400 Benefits</b>	<b>694.38</b>	<b>694.38</b>	<b>694.38</b>	<b>\$2,083.14</b>
65900 Accrued Salaries and Wages	361.80	-664.23	1,689.69	\$1,387.26
65950 Accrued Payroll Taxes	62.05	-79.52	246.76	\$229.29
<b>Total 65000 Salaries and Wages</b>	<b>17,758.35</b>	<b>13,316.55</b>	<b>16,327.48</b>	<b>\$47,402.38</b>
68000 Program Expenses				\$0.00
68100 Awards and Tshirts	871.35		552.00	\$1,423.35
68200 Sports Equipment and Supplies	221.58	181.56	1,082.69	\$1,485.83
68500 Small Equipment Purchases	449.29			\$449.29
<b>Total 68000 Program Expenses</b>	<b>1,542.22</b>	<b>181.56</b>	<b>1,634.69</b>	<b>\$3,358.47</b>

# ESM Lawton LLC

## Profit and Loss

July - September, 2025

	JUL 2025	AUG 2025	SEP 2025	TOTAL
69000 Eastern Sports Management Fee	10,000.00	10,000.00	10,000.00	\$30,000.00
<b>Total Expenses</b>	<b>\$41,318.75</b>	<b>\$34,059.28</b>	<b>\$42,285.70</b>	<b>\$117,663.73</b>
NET OPERATING INCOME	<b>\$ -40,438.92</b>	<b>\$ -33,308.89</b>	<b>\$ -28,887.79</b>	<b>\$ -102,635.60</b>
Other Income				
90000 LYSA Operations Funding	40,438.92	33,308.89	28,887.79	\$102,635.60
<b>Total Other Income</b>	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$28,887.79</b>	<b>\$102,635.60</b>
NET OTHER INCOME	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$28,887.79</b>	<b>\$102,635.60</b>
NET INCOME	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Balance Sheet

As of September 30, 2025

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10000 Atlantic Union - Operating	22,192.26
10010 Liberty Bank	6,706.12
10040 Cash Drawers / Safe	700.00
<b>Total Bank Accounts</b>	<b>\$29,598.38</b>
Accounts Receivable	
11000 Accounts Receivable	62,196.68
11500 Accounts Receivable - Daysmart	23,395.11
<b>Total Accounts Receivable</b>	<b>\$85,591.79</b>
Other Current Assets	
12000 Prepaid Assets	
12100 Prepaid Insurance	5,360.19
<b>Total 12000 Prepaid Assets</b>	<b>5,360.19</b>
13000 Concessions Inventory	1,002.24
<b>Total Other Current Assets</b>	<b>\$6,362.43</b>
<b>Total Current Assets</b>	<b>\$121,552.60</b>
<b>TOTAL ASSETS</b>	<b>\$121,552.60</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable (A/P)	70,146.75
<b>Total Accounts Payable</b>	<b>\$70,146.75</b>
Credit Cards	
25500 Ramp Visa	3,045.22
<b>Total Credit Cards</b>	<b>\$3,045.22</b>
Other Current Liabilities	
22000 Sales Tax Payable	594.09
23000 Unearned Revenue	
23010 Unearned Revenue - Leagues	38,483.66
23050 Unearned Revenue - Sponsorship	1,666.77
<b>Total 23000 Unearned Revenue</b>	<b>40,150.43</b>
24000 Accrued Expenses	
24100 Accrued Payroll	7,038.88
24200 Accrued Payroll Taxes	577.23
<b>Total 24000 Accrued Expenses</b>	<b>7,616.11</b>
<b>Total Other Current Liabilities</b>	<b>\$48,360.63</b>
<b>Total Current Liabilities</b>	<b>\$121,552.60</b>

# ESM Lawton LLC

## Balance Sheet

As of September 30, 2025

	TOTAL
<b>Total Liabilities</b>	<b>\$121,552.60</b>
Equity	
35000 Retained Earnings	0.00
Net Income	0.00
<b>Total Equity</b>	<b>\$0.00</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$121,552.60</b>

**PLAY Lawton**  
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**October 31 2025**  
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# ESM Lawton LLC

## Profit and Loss

October 2025

	TOTAL
Income	
41000 Leagues	23,327.13
42000 Concessions	10,077.78
43000 Youth Programming	85.00
44000 Rentals	200.00
46000 Tournaments & Special Events	3,790.00
47000 Sponsorship	291.65
48000 Memberships	30.00
49000 Other	532.26
<b>Total Income</b>	<b>\$38,333.82</b>
Cost of Goods Sold	
50000 Cost of Goods	17,011.97
<b>Total Cost of Goods Sold</b>	<b>\$17,011.97</b>
<b>GROSS PROFIT</b>	<b>\$21,321.85</b>
Expenses	
60000 Administrative Expenses	2,999.66
61000 Facility Expenses	5,346.86
62000 Insurance Expense	976.21
64000 Marketing & Advertising	1,417.42
65000 Salaries and Wages	31,901.48
68000 Program Expenses	2,246.89
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$54,888.52</b>
<b>NET OPERATING INCOME</b>	<b>\$ -33,566.67</b>
Other Income	
90000 LYSA Operations Funding	33,566.67
<b>Total Other Income</b>	<b>\$33,566.67</b>
<b>NET OTHER INCOME</b>	<b>\$33,566.67</b>
<b>NET INCOME</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

October 2025

	TOTAL
Income	
41000 Leagues	
41200 Adult Flag Football	0.00
41250 Youth Flag Football	5,613.18
41300 Youth Volleyball	2,592.52
41400 Adult Softball	7,404.69
41500 Youth Basketball	0.00
41600 Adult Volleyball	0.00
41700 Youth Futsal	0.00
41800 Adult Futsal	0.00
41900 Youth Baseball	3,677.54
41950 Youth Softball	4,039.20
<b>Total 41000 Leagues</b>	<b>23,327.13</b>
42000 Concessions	
42100 Food	6,674.23
42200 Drinks	3,403.55
<b>Total 42000 Concessions</b>	<b>10,077.78</b>
43000 Youth Programming	
43100 Youth Programming Classes	
43150 Lil Ballers	85.00
<b>Total 43100 Youth Programming Classes</b>	<b>85.00</b>
<b>Total 43000 Youth Programming</b>	<b>85.00</b>
44000 Rentals	200.00
46000 Tournaments & Special Events	
46100 Tournaments	
46110 Tournament Registration	210.00
46120 Tournament Tickets	2,880.00
46140 Tournament Other	700.00
<b>Total 46100 Tournaments</b>	<b>3,790.00</b>
<b>Total 46000 Tournaments &amp; Special Events</b>	<b>3,790.00</b>
47000 Sponsorship	291.65
48000 Memberships	
48200 Miracle League Membership	30.00
<b>Total 48000 Memberships</b>	<b>30.00</b>
49000 Other	
49100 Other Income	136.85
49200 Club Registrations	0.00
49700 Credit Card Processing Fee	395.41
<b>Total 49000 Other</b>	<b>532.26</b>
<b>Total Income</b>	<b>\$38,333.82</b>

# ESM Lawton LLC

## Profit and Loss

October 2025

	TOTAL
Cost of Goods Sold	
50000 Cost of Goods	
51000 Leagues CGS	
51200 Referee CGS	
51210 Referee Youth Flag Football CGS	1,729.00
51220 Referee Youth Volleyball CGS	1,112.00
51240 Referee Youth Baseball CGS	1,807.50
51245 Referee Adult Softball CGS	4,025.00
51250 Referee Youth Softball CGS	2,037.50
51290 Referee Assignor Fees CGS	985.00
<b>Total 51200 Referee CGS</b>	<b>11,696.00</b>
<b>Total 51000 Leagues CGS</b>	<b>11,696.00</b>
52000 Concessions CGS	
52100 Food & Drinks CGS	3,770.76
52400 Concessions Supplies	300.08
52500 Concessions Cash Over/Under	21.70
<b>Total 52000 Concessions CGS</b>	<b>4,092.54</b>
56000 Tournaments & Special Events CGS	1,223.43
<b>Total 50000 Cost of Goods</b>	<b>17,011.97</b>
<b>Total Cost of Goods Sold</b>	<b>\$17,011.97</b>
GROSS PROFIT	<b>\$21,321.85</b>
Expenses	
60000 Administrative Expenses	
60100 Dues & Subscriptions	585.40
60250 Credit Card Merchant Fees	640.24
60350 Office Supplies	61.75
60450 Business Meetings and Meals	31.16
60600 Computer Expenses	
60630 Registration Software	765.44
60650 HR/Finance Software	366.96
<b>Total 60600 Computer Expenses</b>	<b>1,132.40</b>
60700 Telephone, Internet & Audio Visual	320.66
60760 Background Screening	228.05
<b>Total 60000 Administrative Expenses</b>	<b>2,999.66</b>

# ESM Lawton LLC

## Profit and Loss

October 2025

	TOTAL
61000 Facility Expenses	
61100 Repairs and Maintenance	
61110 Cleaning Supplies	168.12
61120 Fields & Grounds Maintenance	4,702.89
61125 Building Maintenance	31.45
61130 Equipment Maintenance	51.21
61180 Facility Supplies & Maintenance	380.69
61190 Pest Control Services	12.50
<b>Total 61100 Repairs and Maintenance</b>	<b>5,346.86</b>
<b>Total 61000 Facility Expenses</b>	<b>5,346.86</b>
62000 Insurance Expense	
62250 Commercial Package Policy & Umbrella	665.09
62300 Workers Compensation	311.12
<b>Total 62000 Insurance Expense</b>	<b>976.21</b>
64000 Marketing & Advertising	1,417.42
65000 Salaries and Wages	
65020 Admin Wages	6,923.07
65030 Facilities Wages	6,751.38
65040 Food & Beverage Wages	5,357.00
65050 Operations Wages	12,436.50
65250 Payroll Taxes	2,551.29
65400 Benefits	
65410 Health Insurance Benefits	1,257.26
65415 Dental/Vision Insurance Benefits	15.75
65420 Phone Stipend	50.00
<b>Total 65400 Benefits</b>	<b>1,323.01</b>
65900 Accrued Salaries and Wages	-3,174.28
65950 Accrued Payroll Taxes	-266.49
<b>Total 65000 Salaries and Wages</b>	<b>31,901.48</b>
68000 Program Expenses	
68100 Awards and Tshirts	1,734.43
68200 Sports Equipment and Supplies	512.46
<b>Total 68000 Program Expenses</b>	<b>2,246.89</b>
69000 Eastern Sports Management Fee	10,000.00
<b>Total Expenses</b>	<b>\$54,888.52</b>
NET OPERATING INCOME	<b>\$ -33,566.67</b>
Other Income	
90000 LYSA Operations Funding	33,566.67
<b>Total Other Income</b>	<b>\$33,566.67</b>
NET OTHER INCOME	<b>\$33,566.67</b>
NET INCOME	<b>\$0.00</b>

# ESM Lawton LLC

## Profit and Loss

July - October, 2025

	JUL 2025	AUG 2025	SEP 2025	OCT 2025	TOTAL
<b>Income</b>					
41000 Leagues					\$0.00
41100 Tackle Football	0.00	0.00	0.00		\$0.00
41200 Adult Flag Football	0.00	0.00	0.00	0.00	\$0.00
41250 Youth Flag Football	0.00	0.00	4,334.86	5,613.18	\$9,948.04
41300 Youth Volleyball	0.00	0.00	1,515.64	2,592.52	\$4,108.16
41400 Adult Softball	0.00	0.00	1,761.00	7,404.69	\$9,165.69
41500 Youth Basketball			0.00	0.00	\$0.00
41600 Adult Volleyball	0.00	0.00	0.00	0.00	\$0.00
41700 Youth Futsal			0.00	0.00	\$0.00
41800 Adult Futsal				0.00	\$0.00
41900 Youth Baseball	477.00	0.00	4,433.45	3,677.54	\$8,587.99
41950 Youth Softball	217.00	0.00	3,035.89	4,039.20	\$7,292.09
<b>Total 41000 Leagues</b>	<b>694.00</b>	<b>0.00</b>	<b>15,080.84</b>	<b>23,327.13</b>	<b>\$39,101.97</b>
42000 Concessions					\$0.00
42100 Food	3,803.99		4,274.43	6,674.23	\$14,752.65
42200 Drinks	2,532.74		2,368.04	3,403.55	\$8,304.33
<b>Total 42000 Concessions</b>	<b>6,336.73</b>		<b>6,642.47</b>	<b>10,077.78</b>	<b>\$23,056.98</b>
43000 Youth Programming					\$0.00
43100 Youth Programming Classes					\$0.00
43130 Lil Fielders		72.00	-72.00		\$0.00
43150 Lil Ballers	0.00	441.00	288.00	85.00	\$814.00
43190 Lil Bumpers	0.00	216.00	-144.00		\$72.00
<b>Total 43100 Youth Programming Classes</b>	<b>0.00</b>	<b>729.00</b>	<b>72.00</b>	<b>85.00</b>	<b>\$886.00</b>
<b>Total 43000 Youth Programming</b>	<b>0.00</b>	<b>729.00</b>	<b>72.00</b>	<b>85.00</b>	<b>\$886.00</b>
44000 Rentals	390.00	90.00	540.00	200.00	\$1,220.00
46000 Tournaments & Special Events					\$0.00
46100 Tournaments					\$0.00
46110 Tournament Registration	0.00	0.00	55.00	210.00	\$265.00
46120 Tournament Tickets				2,880.00	\$2,880.00
46140 Tournament Other				700.00	\$700.00
<b>Total 46100 Tournaments</b>	<b>0.00</b>	<b>0.00</b>	<b>55.00</b>	<b>3,790.00</b>	<b>\$3,845.00</b>
<b>Total 46000 Tournaments &amp; Special Events</b>	<b>0.00</b>	<b>0.00</b>	<b>55.00</b>	<b>3,790.00</b>	<b>\$3,845.00</b>
47000 Sponsorship	291.65	291.65	291.65	291.65	\$1,166.60
48000 Memberships					\$0.00
48200 Miracle League Membership				30.00	\$30.00
<b>Total 48000 Memberships</b>				<b>30.00</b>	<b>\$30.00</b>
49000 Other					\$0.00
49100 Other Income	0.70			136.85	\$137.55
49200 Club Registrations			0.00	0.00	\$0.00
49700 Credit Card Processing Fee	486.05	407.08	526.43	395.41	\$1,814.97

# ESM Lawton LLC

## Profit and Loss

July - October, 2025

	JUL 2025	AUG 2025	SEP 2025	OCT 2025	TOTAL
49800 Ramp Visa Cashback	147.48				\$147.48
49900 Official & Coach Background Fees		20.00	60.00		\$80.00
<b>Total 49000 Other</b>	<b>634.23</b>	<b>427.08</b>	<b>586.43</b>	<b>532.26</b>	<b>\$2,180.00</b>
<b>Total Income</b>	<b>\$8,346.61</b>	<b>\$1,537.73</b>	<b>\$23,268.39</b>	<b>\$38,333.82</b>	<b>\$71,486.55</b>
Cost of Goods Sold					
50000 Cost of Goods					\$0.00
51000 Leagues CGS					\$0.00
51200 Referee CGS					\$0.00
51210 Referee Youth Flag Football CGS			1,277.00	1,729.00	\$3,006.00
51220 Referee Youth Volleyball CGS			610.00	1,112.00	\$1,722.00
51240 Referee Youth Baseball CGS	3,295.00	120.00	799.50	1,807.50	\$6,022.00
51245 Referee Adult Softball CGS			875.00	4,025.00	\$4,900.00
51250 Referee Youth Softball CGS	1,415.00	530.00	711.50	2,037.50	\$4,694.00
51290 Referee Assignor Fees CGS			430.00	985.00	\$1,415.00
<b>Total 51200 Referee CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>4,703.00</b>	<b>11,696.00</b>	<b>\$21,759.00</b>
51300 Facility Rentals			70.00		\$70.00
<b>Total 51000 Leagues CGS</b>	<b>4,710.00</b>	<b>650.00</b>	<b>4,773.00</b>	<b>11,696.00</b>	<b>\$21,829.00</b>
52000 Concessions CGS					\$0.00
52100 Food & Drinks CGS	2,623.13		2,626.98	3,770.76	\$9,020.87
52400 Concessions Supplies	133.65		870.32	300.08	\$1,304.05
52500 Concessions Cash Over/Under	0.00		2.05	21.70	\$23.75
<b>Total 52000 Concessions CGS</b>	<b>2,756.78</b>		<b>3,499.35</b>	<b>4,092.54</b>	<b>\$10,348.67</b>
53000 Youth Programming CGS					\$0.00
53130 Lil Fielders CGS			773.75		\$773.75
53150 Lil Ballers CGS			317.25		\$317.25
53190 Lil Bumpers CGS			448.27		\$448.27
<b>Total 53000 Youth Programming CGS</b>			<b>1,539.27</b>		<b>\$1,539.27</b>
56000 Tournaments & Special Events CGS			58.86	1,223.43	\$1,282.29
57000 Sponsorship CGS					\$0.00
57100 Sponsorship CGS		137.34			\$137.34
<b>Total 57000 Sponsorship CGS</b>		<b>137.34</b>			<b>\$137.34</b>
<b>Total 50000 Cost of Goods</b>	<b>7,466.78</b>	<b>787.34</b>	<b>9,870.48</b>	<b>17,011.97</b>	<b>\$35,136.57</b>
<b>Total Cost of Goods Sold</b>	<b>\$7,466.78</b>	<b>\$787.34</b>	<b>\$9,870.48</b>	<b>\$17,011.97</b>	<b>\$35,136.57</b>
<b>GROSS PROFIT</b>	<b>\$879.83</b>	<b>\$750.39</b>	<b>\$13,397.91</b>	<b>\$21,321.85</b>	<b>\$36,349.98</b>
Expenses					
60000 Administrative Expenses					\$0.00
60100 Dues & Subscriptions	589.09	961.71	585.40	585.40	\$2,721.60
60250 Credit Card Merchant Fees	391.70	325.27	375.68	640.24	\$1,732.89
60350 Office Supplies	210.11	78.35	103.78	61.75	\$453.99
60400 Travel Expense		304.61			\$304.61
60450 Business Meetings and Meals				31.16	\$31.16

# ESM Lawton LLC

## Profit and Loss

July - October, 2025

	JUL 2025	AUG 2025	SEP 2025	OCT 2025	TOTAL
60570 Daysmart Discrepancies	-50.94				\$ -50.94
60600 Computer Expenses					\$0.00
60630 Registration Software	752.17	734.30	726.63	765.44	\$2,978.54
60650 HR/Finance Software	428.89	443.40	400.50	366.96	\$1,639.75
<b>Total 60600 Computer Expenses</b>	<b>1,181.06</b>	<b>1,177.70</b>	<b>1,127.13</b>	<b>1,132.40</b>	<b>\$4,618.29</b>
60700 Telephone, Internet & Audio Visual	302.62	302.58	322.57	320.66	\$1,248.43
60760 Background Screening	17.95	538.50	2,209.00	228.05	\$2,993.50
60825 Uniforms			1,389.74		\$1,389.74
60900 Legal Fees		176.00			\$176.00
<b>Total 60000 Administrative Expenses</b>	<b>2,641.59</b>	<b>3,864.72</b>	<b>6,113.30</b>	<b>2,999.66</b>	<b>\$15,619.27</b>
61000 Facility Expenses					\$0.00
61100 Repairs and Maintenance					\$0.00
61110 Cleaning Supplies			29.93	168.12	\$198.05
61120 Fields & Grounds Maintenance	5,381.41	4,592.92	5,828.40	4,702.89	\$20,505.62
61125 Building Maintenance		381.52	150.76	31.45	\$563.73
61130 Equipment Maintenance				51.21	\$51.21
61140 Concession Stand Supplies & Maintenance	763.23				\$763.23
61180 Facility Supplies & Maintenance	1,238.17	41.39	106.43	380.69	\$1,766.68
61190 Pest Control Services				12.50	\$12.50
<b>Total 61100 Repairs and Maintenance</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>6,115.52</b>	<b>5,346.86</b>	<b>\$23,861.02</b>
<b>Total 61000 Facility Expenses</b>	<b>7,382.81</b>	<b>5,015.83</b>	<b>6,115.52</b>	<b>5,346.86</b>	<b>\$23,861.02</b>
62000 Insurance Expense					\$0.00
62250 Commercial Package Policy & Umbrella	618.50	618.50	665.09	665.09	\$2,567.18
62300 Workers Compensation	62.12	62.12	62.12	311.12	\$497.48
<b>Total 62000 Insurance Expense</b>	<b>680.62</b>	<b>680.62</b>	<b>727.21</b>	<b>976.21</b>	<b>\$3,064.66</b>
64000 Marketing & Advertising	1,313.16	1,000.00	1,367.50	1,417.42	\$5,098.08
65000 Salaries and Wages					\$0.00
65020 Admin Wages	4,615.38	4,615.38	4,615.38	6,923.07	\$20,769.21
65030 Facilities Wages	2,675.25	3,097.75	3,657.63	6,751.38	\$16,182.01
65040 Food & Beverage Wages	1,995.00	877.00	639.75	5,357.00	\$8,868.75
65050 Operations Wages	2,369.50	2,871.75	3,634.75	12,436.50	\$21,312.50
65060 Programs Management Wages	3,786.25	975.00	198.00		\$4,959.25
65250 Payroll Taxes	1,198.74	929.04	951.14	2,551.29	\$5,630.21
65400 Benefits					\$0.00
65410 Health Insurance Benefits	628.63	628.63	628.63	1,257.26	\$3,143.15
65415 Dental/Vision Insurance Benefits	15.75	15.75	15.75	15.75	\$63.00
65420 Phone Stipend	50.00	50.00	50.00	50.00	\$200.00
<b>Total 65400 Benefits</b>	<b>694.38</b>	<b>694.38</b>	<b>694.38</b>	<b>1,323.01</b>	<b>\$3,406.15</b>
65900 Accrued Salaries and Wages	361.80	-664.23	1,689.69	-3,174.28	\$ -1,787.02
65950 Accrued Payroll Taxes	62.05	-79.52	246.76	-266.49	\$ -37.20
<b>Total 65000 Salaries and Wages</b>	<b>17,758.35</b>	<b>13,316.55</b>	<b>16,327.48</b>	<b>31,901.48</b>	<b>\$79,303.86</b>

# ESM Lawton LLC

## Profit and Loss

July - October, 2025

	JUL 2025	AUG 2025	SEP 2025	OCT 2025	TOTAL
68000 Program Expenses					\$0.00
68100 Awards and Tshirts	871.35		552.00	1,734.43	\$3,157.78
68200 Sports Equipment and Supplies	221.58	181.56	1,082.69	512.46	\$1,998.29
68500 Small Equipment Purchases	449.29				\$449.29
<b>Total 68000 Program Expenses</b>	<b>1,542.22</b>	<b>181.56</b>	<b>1,634.69</b>	<b>2,246.89</b>	<b>\$5,605.36</b>
69000 Eastern Sports Management Fee	10,000.00	10,000.00	10,000.00	10,000.00	\$40,000.00
<b>Total Expenses</b>	<b>\$41,318.75</b>	<b>\$34,059.28</b>	<b>\$42,285.70</b>	<b>\$54,888.52</b>	<b>\$172,552.25</b>
NET OPERATING INCOME	<b>\$ -40,438.92</b>	<b>\$ -33,308.89</b>	<b>\$ -28,887.79</b>	<b>\$ -33,566.67</b>	<b>\$ -136,202.27</b>
Other Income					
90000 LYSA Operations Funding	40,438.92	33,308.89	28,887.79	33,566.67	\$136,202.27
<b>Total Other Income</b>	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$28,887.79</b>	<b>\$33,566.67</b>	<b>\$136,202.27</b>
NET OTHER INCOME	<b>\$40,438.92</b>	<b>\$33,308.89</b>	<b>\$28,887.79</b>	<b>\$33,566.67</b>	<b>\$136,202.27</b>
NET INCOME	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

# ESM Lawton LLC

## Balance Sheet

As of October 31, 2025

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
10000 Atlantic Union - Operating	3,967.45
10010 Liberty Bank	2,788.16
10040 Cash Drawers / Safe	700.00
<b>Total Bank Accounts</b>	<b>\$7,455.61</b>
Accounts Receivable	
11000 Accounts Receivable	62,454.46
11500 Accounts Receivable - Daysmart	21,354.70
<b>Total Accounts Receivable</b>	<b>\$83,809.16</b>
Other Current Assets	
12000 Prepaid Assets	
12100 Prepaid Insurance	4,632.98
12300 Prepaid Other	0.00
<b>Total 12000 Prepaid Assets</b>	<b>4,632.98</b>
13000 Concessions Inventory	1,606.59
<b>Total Other Current Assets</b>	<b>\$6,239.57</b>
<b>Total Current Assets</b>	<b>\$97,504.34</b>
<b>TOTAL ASSETS</b>	<b>\$97,504.34</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 Accounts Payable (A/P)	65,541.70
<b>Total Accounts Payable</b>	<b>\$65,541.70</b>
Credit Cards	
25000 Credit Card	0.00
25500 Ramp Visa	2,974.05
<b>Total Credit Cards</b>	<b>\$2,974.05</b>
Other Current Liabilities	
21000 Payroll Liabilities	
21020 Employee Paid Health Insurance	0.00
<b>Total 21000 Payroll Liabilities</b>	<b>0.00</b>
22000 Sales Tax Payable	902.01
23000 Unearned Revenue	
23010 Unearned Revenue - Leagues	22,236.12
23030 Unearned Revenue - Class	0.00
23040 Unearned Revenue - Event	300.00
23050 Unearned Revenue - Sponsorship	1,375.12

# ESM Lawton LLC

## Balance Sheet

As of October 31, 2025

	TOTAL
<b>Total 23000 Unearned Revenue</b>	<b>23,911.24</b>
24000 Accrued Expenses	
24100 Accrued Payroll	3,864.60
24200 Accrued Payroll Taxes	310.74
<b>Total 24000 Accrued Expenses</b>	<b>4,175.34</b>
26000 ESM Operating Fund Liability	0.00
26100 Due to LYSA	0.00
<b>Total Other Current Liabilities</b>	<b>\$28,988.59</b>
<b>Total Current Liabilities</b>	<b>\$97,504.34</b>
<b>Total Liabilities</b>	<b>\$97,504.34</b>
Equity	
35000 Retained Earnings	0.00
Net Income	0.00
<b>Total Equity</b>	<b>\$0.00</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$97,504.34</b>





## City of Lawton

### Lawton Youth Sports Trust Authority

Lawton City Hall  
212 SW 9th Street  
Lawton, Oklahoma  
73501-3944

### Minutes

Thursday, October 9, 2025

2:00 PM

Lawton City Hall  
3rd Floor Conference Room

**"Official action can be taken only on items which appear on the agenda. The Authority may adopt, approve, ratify, deny, defer, recommend, or continue any agenda item. The Authority may also propose and enact floor amendments to any matter presented before them. When more information is needed to act on an item, the Authority may refer the matter to the City Manager or the City Attorney. The Authority may also refer items to standing committees of the Council or a board, commission, or authority for additional study. Under certain circumstances, items are deferred to a specific later date or stricken from the agenda entirely."**

#### **Meeting Called to Order and Roll Call**

"Official action can be taken only on items which appear on the agenda. The Board may adopt, approve, ratify, deny, defer, recommend, or continue any agenda item. The Board may also propose and enact floor amendments to any matter presented before them. When more information is needed to act on an item, the Board may refer the matter to City Staff. Under certain circumstances, items are deferred to a specific later date or stricken from the agenda entirely."

#### **Present:**

Councilman - Ward 6 Bob Weger  
Councilman - Ward 8 Randy Warren (Arrived after roll call, at 2:09 P.M.)  
Chairman Brian Henry  
Board Member Hossein Moinii  
Board Member Carey Monroe  
Board Member Krista Ratliff  
Board Member Taylor Watson

#### **Absent:**

Board Member Albert Johnson, Jr  
Board Member Mike Cowan

#### **Also Present:**

Kobe Humble, Deputy City Clerk

Tim Wilson, City Attorney's Office  
Kristin Huntley, Finance Department  
Kelvin Ingram, Parks & Recreation  
Councilwoman - Ward 7 Sherene Williams  
William Miller, Play Lawton (ESM)  
Christopher Turner, CPA  
Eric Swansen, The Southwest Ledger

## Reports

1. Indoor Facilities Committee – Receive a report regarding the activities of the Indoor Facilities Committee.

The Committee provided an update regarding the Construction Manager at Risk (CMAR) contract with **Bolt**:

### Contract Phasing

- Project divided into:
  - **Phase 1 – Preconstruction:** Provided **at no cost** due to condensed timeline.
  - **Phase 2 – Construction:** CMAR fee successfully negotiated down to **4.5%**.

### GMP (Guaranteed Maximum Price)

- GMP will be established only after subcontractor bids are received.
- Due to holiday market conditions, issuing bids before Thanksgiving was not recommended.

### Project Timeline

- Target release of subcontractor bids: **January 3**
- Estimated groundbreaking: **March**
- Estimated project opening: **September 2027**

Architects are awaiting final logo/branding to complete interior renderings and have already begun discussions with Bolt on value engineering opportunities.

2. Outdoor Facilities Committee - Receive a report regarding the activities of the Outdoor Facilities Committee.

No discussion on this item.

3. Parks & Recreation – Receive a report from the City of Lawton Parks & Recreation Division.

Kelvin Ingram reported ongoing maintenance efforts, field inspections, and preparations for upcoming seasons. Coordination with ESM remains active to ensure facility conditions meet operational needs.

Monroe asked for an update regarding the retaining wall at Field #3 (along 38th Street).

Chairman Henry offered background information on the matter, noting that the issue arose prior to Ingram's arrival.

- Engineering review indicated no immediate failure risk.
- Further evaluation is still pending.
- Staff will confirm responsibilities under the lease agreement and report back.

4. Eastern Sports Management – Receive a report from Eastern Sports Management.

Miller provided an update on Play Lawton and its operations.

### **Participation & League Update**

- **Fall participation reached 1,075**, a significant increase from 649 the previous year.
- Early registration strategies are resulting in strong numbers.
- Basketball registration has already begun with early sign-ups.
- Partnership with LPS allows physical flyers to be sent home with all students, improving outreach.

### **Concessions**

- Hot food service introduced at Eastside Park.

- Notable improvements in concession revenue compared to the same period last year.
- Over four weeks:
  - **228 hot dogs** sold
  - **354 nachos** sold

## Community Engagement

- ESM is collaborating with the Chamber of Commerce to launch a **Champion for Children Tournament Series**, consisting of four business-vs-business charity events:
  - Basketball
  - Softball
  - Kickball
  - Volleyball
- Proceeds (minus expenses) will fund youth scholarships.
- No scholarship applications have been received yet, but demand is expected to increase significantly once the new complex opens.

## Operations

- Parking congestion addressed cost-effectively by restriping using durable field paint.
- Conversations continue with the Lawton Soccer Club regarding joining operations next year.
- Staff reported positive growth but acknowledged space challenges due to increased demand.

5. Finance Report – Consider approving the Treasurer’s Report from Hatch, Croke, and Associates as well as corresponding financial statement(s) from Eastern Sports Management

Chairman Henry presented the finance report, which is available upon request from the City Clerk’s Office.

Motion by Randy Warren, Second by Carey Monroe, to Approve the Finance Report for August 31, 2025. AYE: Bob Weger, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson, Randy Warren. NAY: None. Motion passed.

## **Business Items**

1. Consider approving the special meeting minutes from July 7, 2025, as well as the regular meeting minutes from August 11, 2025 and September 11, 2025, and take action as deemed necessary.

Minutes presented for:

- **July 7 (Special Meeting)**
- **August 11 (Regular Meeting)**
- **September 11 (Regular Meeting)**

Correction noted: LYSA was transcribed incorrectly.

Motion by Randy Warren, Second by Krista Ratliff, to Approve the meeting minutes from July 7, 2025, August 11, 2025, and September 11, 2025. AYE: Bob Weger, Randy Warren, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson. NAY: None. Motion .

Motion by Randy Warren, Second by Krista Ratliff, to Approve the meeting minutes from July 7, 2025, August 11, 2025, and September 11, 2025. AYE: Bob Weger, Randy Warren, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson. NAY: None. Motion

2. Consider approval of a logo/branding design for the Lawton Ft. Sill Sports Park, and take action as deemed necessary.

Chairman Henry presented the various logo options.

Two proposed branding options were reviewed:

- After discussion, the Board expressed strong preference for the design labeled **Page 29**, citing:
  - Clean and modern look
  - Strong motion and energy

- Visual balance
- Versatility for shirts, merchandise, and signage

Motion by Krista Ratliff, Second by Randy Warren, to Approve logo design on page 29. AYE: Bob Weger, Randy Warren, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson. NAY: None. Motion passed.

3. Receive and consider approval of the FY 2024 Audit, presented by Christopher Turner, CPA, and take action as deemed necessary.

Christopher Turner presented the FY 2024 Audit Report, which is available upon request from the City Clerk's Office.

Motion by Krista Ratliff, Second by Hossein Moinii, to Approve the FY 2024 Audit, presented by Christopher Turner, CPA.. AYE: Bob Weger, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson, Randy Warren. NAY: None. Motion passed.

## **Adjournment**

The City of Lawton encourages participation from all of its citizens. If participation at any public meeting is not possible due to a disability, notification to the City Clerk at (580) 581-3305 at least 48 hours prior to the scheduled meeting is encouraged to make the necessary accommodations. The City may waive the 48 hour rule if interpreters for the deaf (signing) is not the necessary accommodation."

Motion by Hossein Moinii, Second by Carey Monroe, to Adjourn. AYE: Bob Weger, Randy Warren, Brian Henry, Hossein Moinii, Carey Monroe, Krista Ratliff, Taylor Watson. NAY: None. Motion .

There being no further business, the meeting adjourned at **2:40 P.M.**